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"#!..+0+#!(13+/.5!(' +!=\*.%#/!0) #(##+#(!' /5!5++#!(' +!5+0) #6</5(+5(!0) #), %!&.) G(' !/0.) 55!(' +!&\$) 1+! G(' 7!\*).!+9/, -+\$!/##8/\$! JK!&.) G(' !./(+!) \*!T@CV!/#6!T@WV!#/BDEF!/#6!BDBD!.+5-+0(%4+\$3!X=\*.%#/! J+4+\$)-, +#(!N/#2!BDBDY@L' +!+90+-(\$#/!0) #), %!&.) G(' !)\*!(' +!=\*.%#/!0) #(##+#(!' /5!00), -/#%+6! /!%.%#/!-.-.) -).(%#)!\*!(' +!-) -8\$/(\$#/!) \$6##&!1/#2!/00) 8#(5!) 4+..!(' +!-/5!6+0/6+!X=\$%/#/!/#6!O%) &/! BDBDY@=00).6##\$3!0), , +.0%\$/!1/#25!%#!5), +!=\*.%#/!0) 8#(.%#5!' /4+!G%#55+6!5(.#&!.)\*!/1%!(3! -+.\*), /#0+!68+!()!, /2+(!&.) G(' !X=\$%/#6!K8/!BDEFY@#6++6!+.+0#(16/(!%#6%/(+!(' /!) 4+..!(' +!-/5! 6+0/6+!0), , +.0%\$/!1/#25!%#!0) 8#(.%#5! 580' !/5! ; ) 8(' !=\*.%#/! ?%&+.%#/!#6!R&3-(! ' /4+!.+-.).(+6! 5%#%#0/#(\$3!' %&!.+(8.#!) #!/55+(5!0), -/.+6!()1/#25!%#6+4+\$)-+6#/(\$#5!XN)\$/.%#G!/+(!/\$!BDEFY@ !

"#!/#3!+0) #), 37!0), , +.0%\$/!1/#25!-\$/3! /! \*8#6/, +#(/\$. .)\$+! #)(! )#3!%#! \*0%#/!#&! \*#/!#0%\$/! #(+., +6%#(%#)!18(!+H8/\$3!%, /##(%#&!.+0) #), %!/#6! \*#/!#0%\$/!5(/1%!(3!X=(!/#/5)&) 8!+(!/\$!BDDZ? !), /#!+(!/\$!BDEUY@Q).!+9/, -+\$!(' +!, )5(.+0#(!&.) 1/\$! \*#/!#0%\$/!0.%.%#7!G' %' !) 008..+6!#/!BDD[<BDDZ! G/5!, )5(\$3!/(.%.18(+6!())0), , +.0%\$/!1/#25!%.+5-) #5%1\$+!\$+#6%#&!.0%+5!#!(' +!581<-.%.+!, ).(&/&+7! G' %' !/64+.5+\$3!/\*+0(+6!&) 1/\$!+0) #), %!5!(1/%!(3!XA]%%BDBEY@L)!/4)%!580' !.-.) 1\$+, 5!#!(' +!=\*.%#/!0) #(##+#(?!.+&8\$/().3! /8(' ).%#5! #++6! ()! #0) 8./&+!(' +!/6)-(%)#)!\*!/--.) -.%./(+!.%.2<, /#/&+, +#(5.(./+&%+5!/#6!+#\*) .0+!/-.-.) -.%./(+!.+&8\$/().3!5(/#6/.65!(' /(!0) #(.%.18(+!()!+#+# /#0%#&!.1/#25!5!) \$4+/#037! \$H8%#(3!/#6!-.) \*%/!1%!(3!-+.\*), /#0+@O).+! &+#+./\$3! (' +.+!%!/! #++6! () /6)-(!(' +! N/5+\$! """) \*./, +G).27!/66.+55%#&!.5!(16)+5!(' +!, /#%!.+&8\$/().3!%58+5!./%+6!13!(' +!581-.%.+!0.%.5%#N8(!(' +3!/\$5!) #++6!() /6)-(!-) \$0%#5!\*/4) 8./1\$+!()1/#2!-.) \*%/!1%!(3!#) (!\$/5(!%#4+#!(' +!.) \$+!) \*!.+(#/+6!+/.#.##&5!%#! 18%6#&!8-!0/-%(/\$!5(.#&(' @=--.) -.%./(+!.+&8\$/().3!-) \$0%#5!G\$!#) (!) #3!, /#%!/5!(1%!(3!) \*!(' + \*#/!#0%\$/!5+0() .!XN).%?!.1/, 1/0).(1/#6!^)\*, /##!BDE[Y!18(!G\$!/\$5!) \*!/0%#/!(+!+\*\*+0(%4+!-.) 4%#) #!) \*! \*#/!#0%\$/!5+.4%+5!G' %' !G\$!#!(8.#!' +\$-!+0) #), %!6+4+\$)-, +#(@!

! L' +! \*!/0(!(' /(!(' +!.8./!1/#2%#&!#\*./5(.80(8./!#+(G).2!%5(\$\$!8#6+.6+4+\$)-+6!%#!=\*.%!/!% -\$%5!(' /(! , /:) .%(3!) \*!(' +!.8./!-) -8\$/(\$#/!) #!%#!(' +!0) #(##+#(!' /4+!%() .%/\$3!#) (!' /6!/00+55!()1/#2%#&!.4%+5@ ^) G+4+.7! /!-/.%08\$/!.+\*(8.+!) \*!=\*.%#/!1/#2%#&!%!(' /(!0), , +.0%\$/!1/#25!%#!=\*.%!/!.+!%#0./+5%#&3! \*) 085+6!) #!6+4+\$)-, +#(!) \*!, ) 1%+!1/#2%#&!.-\$/(\*), 5!/5!/#/4+#+8+!() .+!0' !-) (+#(%!0%#(5!) 0/(+6!%#! (' +!.8./!/.+!5!G' %' !/00) 8#(!\*) .!, ) .+!(' /#!WDV!) \*!(' +!0) #(##+#(5!-)-8\$/(\$#) !XA#6%#&+!BDEDY@\_\_%(' !/ &.) G%#&!.#8, 1+!.) \*!, ) 1%+!, ) #+3!85+.5! &! 5&-0.4() Tj ETQ0.2405Tm/TT101T00.

+9-\$)%(!(' +! \*#/ #0%/\$! -.) \*%/1%!(3! 1+#+\*%5! /55) 0%/(+6! G%(' !, ) 1%+! 1/#2%#&! -\$/(\*) ., 5! XA#6%#&+! BDEDa!=1+\$!/#6!P) 89!BDEW!=' /, +6!BDE[Y@!

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L' +!.+5+/.0' !() -%!) #!(' +!6+(+, %#/ #((5!) \*!1/#2!-.) \*%/1%!(3!' /5!1++#!+9-\$) .+6!() !/!0) #5%+. /1\$+!6+-(' !  
13!-.+4% 85!+, -%\$/! .+5+/.0' !5(86%-5!X580' !/5!J /4%!+(!/\$!BDBB!K+(.%!+(!/\$!BDEU!=\$(/4%\$/!+(!/\$!BDE[!  
/#6!>) '\$50' ++#!+(!/\$!BDEZY@^) G+4+.7!(' +!, /:) .(3!) \*!580' !5(86%-5!' /4+!#)(!1++#!\*) 085+6!) #!=\*.%#/!  
0) 8#(.%+5 !/#6!' +#0+!(' +.+!%!\$% (+6!+4%#0+) #!(' +!5-+0%#0!\*/0() .5!(' /(!%#\$8+#0+!1/#2!-.) \*%/1%!(3!  
(' +.+@L' %!5!-./6) 9%/\$!5%#0+7!/5#)(+6!/1) 4+!0), , +.0%/\$!1/#25!(' /(!)-+./(+!%#=\*.%!/!' /4+!.+0) .6+6!  
+90+-(%#/! .+(8.#!) #!/55+(!XPA=Y! -+.\*), /#0+!0), -/.+6!() ! \*#/ #0%/\$! #5(%8(%#5! (' /(!)-+./(+!%#/  
/64/#0+6! #/()%#5@ L' %! 5!, /%\$3! 68+! () !(' +! &.) G(' !) \*!, ) 1%+! 1/#2%#&! -\$/(\*) ., 7! G' %! 5%#! +\*\*+0(!  
\$+/-\*.) &5!(' +!\$+&/03!(+0' #)\$)&3!) \*!0), , +.0%/\$!1/#25!(' /(!)-+./(+!%#/64/#0+6!#/()%#5@!

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"#!(' %!0) #(+9(7!G+!5++2!() !+9-\$) .+!(' +!6+(+, %#/ #((5!) \*!1/#2!-.) \*%/1%!(3!/0.) 55!/!G%6+!. /#&+!) \*!1/#25!  
%#!>+#3/!; ) 8(' !=\*.%!/!#6! ?%&+.%!/185%#&!+9(+#5%+!/#6!8-<(<6/(+16/(!\*.), !\*#/ #0%/\$!5(/(+, +#(5!(' /(!  
0/-8.+5! 1/#25! \*#/ #0%/\$! -+.\*), /#0+!) 4+.!/!) #&! -+.% 6!\*.), !EFFD!(\$\$!BDEF@\_\_+!/% !() !/50+. /#%7!  
1/5+6!) #!-/#+\$!+5(% /(+5!(' +!\*/0() .5!(' /(!%#\$8+#0+!(' +!-.) \*%/1%!(3!) \*!=\*.%#/!0), , +.0%/\$!1/#25@#"!  
6)%#&5!) G+!/% !() !6++-#+!/#6!6+4+\$)-!(' +!/--.)/0' !)\*!5(86%-5!) \*!-.) \*%/1%!(3!%#! #6%4%68/\$!=\*.%#/!  
0) 8#(.3!580' !/5!=1% 68#!XBDEBY! ) #!/0() .5!(' /(!%#\$8+#0+!1/#2!-.) \*%/1%!(3!%#! ?%&+.%!/#6!O/.+6]/!  
XBDECY! ) #!-.+6%!(.5!) \*!1/#2!-.) \*%/1%!(3!%#!; ) 8(' !=\*.%/7!G' %+!/\$5)! ' %&' %%&(' +!5' ).(0), %%&5!) \*!  
+/ .%#-.!G) .2!) #!=\*.%#/!1/#25@

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A8.!2+3! 3-(' +5%! 5! (' /(!%#(.#/! 1/#2<5-+0%#0!\*/0() .5!X#/ , +\$3!0.+6%(! .52!0/-%/\$! /6+H8/03! /55+(  
H8/\$%(3!1/#2! /55+(<5%)+7!%H8%6%(3!#) #2#(+.+5(%#0) , +!() !() /(\$%#0) , +!/#6!0) 5(<() <%#0) , +!. /(% Y!G' %! 5  
%#!(8.#!.+\*\$+0(!, /#/ &+, +#(16+0%# #5!G%\$!1+!(' +!, /%#!\*0() .5!(' /(!5%#%#0#/(3!6+(+, %#+!4/.%#/#!%#!  
(' +!PA==!/#6!PA=R!-.) \*%/1%!(3!) \*!0), , +.0%/\$!1/#25@L' +!%#6%#&5!\*.), !(' %!5(863!/.+!+9-+0(+6!() !1+!  
.185(! 1+0/85+!%(! +, -\$) 30.2400((/18(+0.4((166.4317-9) -0.5((=)0.4(!) -35.8(/#) -0.4(6) -0.4(!) -35.8(PA) -0.100.

%#\*).. ! (' +! /6) -(%#!) \*! 5./(+&%! /0(%#5! 13! 5+##%) .! 1/#2!, /#/&+.5! G%(' ! /! 4%+G! ()! % -.) 4+! (' +! -.) \*%/1%!(3!) \*!(' +!\*#/ #0%/\$!#5!(8(%#5!8#6+.!(' +%, /#/&+, +#(@! !  
\_+!#)(+!(' /(!(' +.+!.+, /#!, /:)..!0' /\$\$+#+5!()!1/#2!.+&8\$/()%#!%; 81!; /' ./#!=\*.%0/#!0)8#(.%.5!580' !/5!(' )5+!5(86%+6@; 8, , /.%##&!(' +!G).2!) \*!(' +!"OQb\_\_).\$6!N/#2!Q%/#0%/\$!; +0() .!=55+55, +#(!K.)&./, 5!R"N!XBDETY!#)(+!(' /(!58-+.4%).3!0/-/0(%3!%!G+/2!##!, /#3!=\*.%0/#!0)8#(.%.57!.+\$+0(%#&!1)(' !8#6+.<.+.5)8.0##&!)\*!58-+.4%#! /0(%4(%#5!/#6!6+\*%#&#(\$!+\$+&%\$!/(%4+! /../#&+, +#(5@=\$5)7!(' +.+!%! (3-%0/\$\$3! /!#++6! ()! &%4+!, ).+! /((+#(%#!)()

BDEWY@L' +!% -\$0/()% #!%!( ' /(!+0) #), %+5!) \*!50/\$+!/ .+!% -).(/#( !%#!+#+ /#0##&!(' +!\*#/ #0%/\$!-.) \*%/(1%/(3!) \*!0), , +.0%/\$! 1/#25@ " \*!50/\$+!+0) #), %+5! / .+! /55) 0%/(+6! G%(' !1+((+.! 1/#2!) -+./()% #/\$! +\*\*%#03!/#6! \$) G+.!0) 5(?!(' %!##!(8.#!0) #(.%18(+5!()!5(.)#&!-.) \*%/1%/(3!XN+.&+.!/#6!^8, -' .+3!BDEBa!L%1+.%8!BDEU@ ^)G+4+.!(' +.+.!%\$/5)!0) #(./.3!+4%6+#0+!(' /(!\*).!(' +!\$/ .&+5(!1/#25!6%+0) #), %+5!) \*!50/\$+!.+\$/(+6!()) 6%\*\*%08\$(%+5!) \*!, /#/ &+, +#(!(+#6!()!/64+.5+\$3!/\*+0(!-.) \*%/1%/(3!XQ./#0%

L' +!6+(., %#/(5!) \*!1/#2! -.) \*%/1%(3!0/#!1+!0/(+&).%+6!#()!**internal!** /#6!**external!**\* /0().5!X>/-/3!/ #6! P/-' /+\$! BDEWY@ L' +! %#(+./\$! \*/0().5! (' /(! %#\*\$8+#0+! 1/#2! -.) \*%/1%(3!0) #5!(!) \*! 1/#2<-+0%#! /((.%8(+5! G' %0' !+#+#/0+!(' +!5(. /(+&%0!/#6!) -+.. /(%#/!0), -+(%#4+#+55!) \*!\*#/#/0%/\$!%#5(%(8(% #5!/#6! 0/#! 1+!0) #(.) \$\$+6! 13! 1/#2!, /#/&+.5! X0/5)) 6! /#6! =5' ./\*! BDEBY@ L' +! +9(+./\$! \*/0().5! %#0\$86+, /0.) +0) #), %0!4/.%1\$+5!/#6!, /.2+(!0) #0+#+(. /(%#!\*/0().5!(' /(!%#\$8+#0+!1/#2! -.) \*%/1%(3!/#6!G' %0' ! /.+!#)(!8#6+.!(' +!0) #(.) \$!) \*!\*#/6%4%68/\$!1/#2!, /#/&+.5@

L' +!% - ).(/#0+!) \*!(' +!capital adequacy! ./(% !%!+4%#+#0+6!13!(' +!\* /0(!(' /(!8#6+.!(' +!N/5+\$!""!/00).6!1  
1/#25! #++6! ()! ' /4+! /!, %% 8, ! .%2</6:85(+6! 0/-%/\$! /6+H8/03! ./(%!) \*! ZV! Xe825+\$! O82' (/.)4!  
O/, , /6)4!/#6!A]5/.%BDEZY@L' +!0/-%/\$! /6+H8/03! ./(%!) ' /5!/\$5)!1++#!0%(+6! /5! /!2+3!#/ (+.#/ \$! 1/#2<  
5-+0%\$0!\*/0() .!(' /(!%#\$8+#0+!(' +!-.)\*%(/1%!(3!) \*!0), , +.0%/\$! 1/#25!XS' /-\$##!BDEDa! A\$G+#3!BDEEY@#"!/  
5(863!(' /(!85+6! \*#/ #0%\$/! 5(/(+, +#(!6(/! \*.), !TZ! >+#3/#! 1/#25! \*) .!(' +! -+.%) 6! BDDB<BDDZ! A\$G+#3!  
XBDEEY!\*) 8#6!(' /(!(' +!0/-%/\$! /6+H8/03! ./(%!) /\$) #&!G%' !) (' +.!#(+.#/ \$! 1/#2!\*/0() .5! ' /6! /!5(/(%(\$0/\$3<  
5%&%\$0/#(!-) 5%(\$4+!+\*\*+0(!) #!1/#2!-.) \*%(/1%!(3@!  
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**Diversification**?!0/- (8.+6!13! /!' %& ' +.!5' / .+!) \*!#) #<%#(+.+5(!%#0), +!() !() (/!%#0), +?!' /5!#) (!1++#!G%6+\$3!  
/55+55+6! %#! =\*.%0/#! 1/#2%&! 5(86%+5

6+-)5%b\$%/1%(%+5!./(%!X% -\$3%#&!\$+55!.%52!)!\*!.8#5!68+!()!6+-)5%(!#58./#0+Y!./%5+5!-.)\*%/1%!(3@L'+!  
0)5(b%#0), +!./(%)!' /6!/!5%#%#0/#(!/#6!#+&/(%4+!.+\$/(%)#5' %-!()!1/#25!-.) \*%/1%!(3@  
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L' +!\*%#6%#&5!\*.), !, )5(!+, -%#D/\$!.+5+/.0' !5(86%5!(' /(1+9/, %#+6!(' +!6+(+., %#/#(5!) \*!1/#2!-.) \*%/1%!(3!  
0) #0\$86+!(' /(!, /0.)+0) #), %! \*!/0().5! X%#&@! **GDP growth!**! **inflation!**! **interest-rates!**! **credit-cycle!**! /#6!  
**exchange-rate!**! /\$5)! ' /4+! /! 5(.)#&! +\*\*+0(! )#! (' +! -.) \*%/1%!(3!) \*!0), , +.0%\$/! 1/#25! X\_\_%5)#! BDEBa!  
`%-8#&/!BDECa!0.+6.%02!BDEUY@Q).!+9/, -\$+7!85%#&!/!5/, -\$+!6/(/5+(!) \*!WZW!1/#25!XEFZF<BDDZY!\*.), !/\$!  
0) #4+##(%#/#\$/! 1/#25!(' /(!) -+.(+!%#!A.&/#%#/(%#!) \*! "5\$/ , %!S)<) -+./(%#)!XA"SY!0)8#(.%-5!/#6! \*%#+6<  
+\*\*+0(5!.+&.+55%)#//#/\$35%7!=\\$^/.1%XBDEFY!%6+#+(%%-6!.+/\$! JK!&.)G(' !./(+7!.+/\$!#(+. +5(!./(+5!/#6!1/#2!  
0) #0+##(./(%)#!/5!% -).(/#(!+9(+.#/\$!\*/0().5!(' /(!)5(+.!(' +!-.) \*%/1%!(3!) \*!0), , +.0%\$/!1/#25@^)G+4+.7!  
85%#&6/(!\*.), !5+4+#!0), , +.0%\$/!1/#25!#?%&+.%/\*!).!((' +!-+.%)67!BDDU<

4/.%/1\$+5! 0)4+.##&! 1/#2<5-+0%#07! 1/#2##&<, /.2+(! /#6! , /0.)+0)#+, %0! 6+(+.., ##/#(5! )\*! 1/#2!  
-.)\*%/1%!(3!13!85##&!/!, 80' !\$)#+&.!/#6!, ).+!8-!()!6/(+!6/(5+(!\*.), !EFFD<BDEF?13!0)4+.##&!5+4+./\$!  
0)8#(.%+5!. /(' /#!:85(!)#+!/#6!/\*8\$\$!./#&+) \*!1/#2!5%+5!. /(' +.!(' /#!:85(!/!\*+G!\$/ .&+) #+5@  
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L' %!5(863!+, -\\$)35! /!\$##+/!.-/#+\$!A` ;!..+&.+55%#!+0)#+, +(.%!, )6+\$!()!+5(/1\$5' !(' +!1/#2<5-+0%#07!  
, /0.)+0)#+, %0!/#6!, /.2+(!5(.80(8.+!6+(+.., ##/#(5!)!1/#2!-.)\*%/1%!(3!%#!(+' +!(' .++!=\*.%0/#!0)8#(.%+5@  
L' +!\$##+/!.-/#+\$!..+&.+55%#!-, )6+\$!(' /(!G/5!85+6!()!+5(% /(+!(' +!6+(+.., ##/#(5!)!1/#2!-.)\*%/1%!(3!%!  
&+#+./\$3!5-+0%#+6!G' .+!-.)\*%/1%!(3!X, +/58.+6!13!(' +!.+(8.#!)#!/4+./&+!/55+(5!XPA==Y!/#6!.+(8.#!)#!  
/4+./&+! +H8%(3! XPA=RYY! %! 0/- (8.+6! /5! (' +!, )6+\$!5! 6+-+#6+#+(4/.%/1\$+! G' %+! 1/#2<5-+0%#07!  
, /0.)+0)#+, %0!/#6!, /.2+(!0)#+#(. /(%#!\*/0() .5! G+..+!%#0).-). /(+6! /5! (' +!, )6+\$!5! ##6+-+#6+#+(4/.%/  
1\$+5!X/5!%#!J/4%7

MS.+6%(!.%2!%5!/!1/#2<5-+0%%0!\*%/0() .!4/.%/1\$+!(' /(!G/5!, +/58.+6!/5!/-+.0+#/(&+!) \*!() (/!\$)  
\$)/#!\$)55!.+5+.4+5!()!&.55!\$)/#5@=!' %' +.!0.+6%(!.%2!%5!-.):+0(+6!()!#+&/(%4+\$3!/\*\*+0(!1/#2!-.)\*%/1%!(3!  
!>8, 1%/%/#6!\_\_+11!BDEDY@

5-./65! G)8\$6! ' /4+! /! -)5(%4+! +\*\*+0(! )#! 1/#2! -. )\*%/1%!(37! 13! 1))5(%#&! (' +! #+(! %#(+.+5(! , /.&%#

BDEF!X[T! 1/#25!\*.), !>#3/! EDE! 1/#25!\*.), !?%+.%/!/#6!WW! 1/#25!\*.), !;)8('!=\*.%0/Y@L' +5+! 1/#25!  
G+.+!5+\$+0(+6!\*.), !(+' +!.+(/%!0)#58, +.!1/#2!/#6!8#%4+.5/\$!0), , +.0%/\$!1/#2!0/(+&).%+5@J/(/!)#!.+/\$!  
I JK?!.+/\$!+90' /#&+!. /(+7!.+/\$!%#(+.+5(! ./(+!/#6!%#\*\$/(%)#! ./(+! G+.+!0)\$\$+0(+6!\*.), !\_\_).\$6!N/#2!\_\_J"!  
XBDBDY!6/(/1/5+!/#6!0)#0+#(./(%)#!\*.), !(+' +!\_\_).\$6!N/#2!I QJJ!XBDEFY!6/(/1/5+@



	!!	!	!
O+/#!	E@UZ!	B@WD!	E@UZ!
O+6%/#!!	E@ZT!	B@UC!	E@BF!
;/(#6/.6!J+4%/(%)#!	B@FB!	T@BU!	T@EZ!
		!	!
!	!		
O+/#!	EE@BZ!	BD@FC!	ET@FT!
O+6%/#!!	EE@FU!	BD@JD!	EU@CZ!
;/(#6/.6!J+4%/(%)#!	EZ@BE!	BE@UC!	E[ @BW!

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L' +!6+50.%-(%4+!.+58\$(5!%#6%D/(+!(' /( !G' +#!0) , -/.+6!%#!(+.., 5!) \*!(' +!PA==!-.) \*%/1%%(3! ?%&+.%/#!1/#25!.+0).6+6! ' %&' +.! -.) \*%/1%%(3! -+.\*) .., /#0+!0) , -/.+6! ()! ; )8(' !=\*.%0/#!/#6! >+#3/#! 1/#25@ =! 5%, %/..!





./(%)! G+.+! (' +! 1/#2<5-+0%%! \*/0() .5! (' /(! ' /6! /! 5&#%0/#( ! +\*\*+0( ! ) #! (' +! PA==! , +/58.+! ) \*! 1/#2! -.) \*%/1%(3!##!( ' +!(' .++!=\*.%0/#!0) 8#(.%+5@K.) \*%/1%(3!%1!) )5(+6!13!/!' %& ' +.!\$+4+\$!) \*!0/-%/\$!/6+H8/03!/#6! 1%&+.!#) #<%#(+.+5(!5' / .+7! G' %+!%!%!.+680+6! \*) \$\$) G##&!%#0.+/5+5!##!0.+6%(!.%2!X.+5+.4+5b\$)/#5Y! /55+(! H8/\$%(3! X(' +! \$) /#/ </55+(! ./(% Y! /55+(! 5%]+!



**\*/0() .!X=--+#6%0!B!**

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)	A' =B")	C\$@' #\\$")

(' /#!%#!(' +!)(' +.! (G)!0)8#(.%+5! (' /(! .+! , ) .+! 0), -/. /1\$+@ >+#3/#! 1/#25! ' /4+! (' +! ' %' +5(! 0/-%/\$! /6+H8/03! G' %+! ; )8(' !=\*.%0/#! 1/#25! ' /4+! \$)G+.! \$%H8%/(3! (' /#!%#! (' +!)(' +.! 0)8#(.%+5@ ?) #<%#(+. +5(! %#0), +! %! ' %' +5(! %! ?%&+.%!/ #6! \$)G+5(! %! >+#3/7! G' %+! (' +!) .6+.%#&! ) \*! 0)5(<%#0), +! ./(%) 5! %! /\$5!) ' %' +5(! %! ?%&+.%!/ p! %#! 0) #(. /5(!() !(' +! 1+((+.!-.) \*%/1%(3!-+.\*), /#0+@ !  
S), -/.%#&! /0.)55! (' +! (' .++! 0)8#(.%+5! (' +. +! / .+! 5+4+./\$!, /:) .! 5% %/ .%(%+5! %#! .+58\$(5! #) (/1\$3! (' +! #+&/(%+! +\*\*+0(! ) \*! (' +! 0)5(<%#0), +!. /(%)! /#6! 0.+6%(! .%2!) #! -.) \*%/1%(3!-.) 5%(%+! +\*\*+0(5!) \*! \$%H8%/(3!/#6! (' +! \*/0(! (' /(! 0/-%(/\$/! /6+H8/03! 1))5(5! (' +! PA==! /#6! %! %#5%&%#%0/#(! ) .! .+680+5! (' +! PA=R! X+90+-(! \*) .! >+#3/! G' +. +! (' +! PA=R! +\*\*+0(! %! -) 5%(%+! Y@=55+(! H8/%(3! %! #) (! 5%&%#%0/#(! %! /#3! 0/5+@ A(' +! +\*\*+0(5! / .+! , ) .+! 6%4+.5+@=55+(! 5%+! %! -) 5%(%+! \*) .! >+#3/! 18(! #+&/(%+! \*) .! ?%&+.%!/ #6! ; )8(' !=\*.%0/@?) #<%#(+. +5(! %#0), +! 1))5(5!-.) \*%/1%(3!

L' %!5+0()% #!%#(+.-.+5!( +!\*%#6%#&5!

.+&%#)!(' /(!/55+(!5%+!' /6!/!5&#%0/#(!-)5%(%4+!+\*\*+0(!)#!1/#2!-.)\*%/1%(3!/0.)55!(' +!5%+!.#/#+7!18(!/.+!  
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L' %!5!0)#(./.3!()!858/\$!+9-+0(/%)#5!G' .+13!/5!/5').<(+., !G).2%#&!0/-%(/\$, +/58.+!G%' !\$)G+.  
.+(8.#5!(' /#!)#/5!\$%18%6%(3!%5!+9-+0(+6!()!'/4+!/#+&/(%4+!+\*\*+0(!)#!1/#2!-.)\*%/1%(3!X>/-/3!/#6!  
P/-' /+\$!BDEWY@"(!%5!\$%2+\$3!()! .+\$+0(!(' +! '%! .+(8.#5!)#! &)4+.#, +#(!6+1(!(' /(!0), -.5+!/\$/.&+!  
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S)#5%(+#(!G%' !(' +!)8(0), +!\*.), !-.+4%85!5(86%+5!(' +!\*\*#6##&5!%#!(' %!.+5+/0' !-.):+0(!/\$5)!0) #\*%, !  
(' +!#+&/(%4+!+\*\*+0(!)#!0.+6%(!.%2!XSPY!/#6!(' +!0)5(<()<#0), +!./(%!)XS"Y! )#!1/#2!-.)\*%/1%(3@L' +!  
\*%#6##&5!%#6%0/(+!(' /(!)-+. /(%#/!\$!+\*\*%0%#03!/#6!+\*\*+0(%4+!0.+6%(!.%2!, /#/&+, +#(!/.+!% -).(/#(  
5./(+&0!)-(%#5!\*)!1/#25!G' %0'!0/#!+#' /#0+!(' +%!\*##/#0%/\$!-.)\*%/1%(3@L' +5+!.+58\$(5!, /(0' !(' +!  
%#5%(' (1/5+6!)#!(' +!5(863!13!=2##28#, %XBDE[Y!G' )!)15+.4+5!(' /(!\*.), !/!5/, -\$+!)!\*?%&+.%#!1/#25!  
XBDE<BDEUY!0.+6%(!.%2!%5!\$%2+\$3!()!'/4+!/#+&/(%4+!+\*\*+0(!)#!1/#2!-.)\*%/1%(3@=2##28#, %XBDE[Y!/\$5!)  
#)(+5!(' /(!+\*\*+0(%4+!0.+6%(!.%2!, /#/&+, +#(!' /5!/0) #5%6+./1\$+!%#\*\$8+#0+!%#!+#' /#0%#&!(+' +!H8/\$(3!)\*)!  
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L' +! \*%#6##&5! (' /(!\*\$80(8/()%#!%#.+/\$/!+90' /#&+!. /(+5!' /4+!/!5(.)#&!)5%(%4+!+\*\*+0(!)#!1/#2!-. )\*%/1%!(3!/.+!0) #5%(+#(!. +!0) #5%(+#(!G%('!=2##28#, %XBDE[Y!G' ])! 15+.4+6!(' /(!08..+#03!6+-.+0%(/%)#!(+#6!()!6+0.+/5+!-. )\*%(5!) \*!\*#/ /#0%/\$!#5(%8()%#5!+#+/&+6!%#!\*). +%#!08..+#03!(/.6##&@A#!(+' +!)(' +.!' /#6!(' +.+. , /3!1+!.%25!%#!(+' /(!"OQ!XBDEFY!#)(+6!(' +!5%+/1\$!+!9-)58.+!) \*!?%+.%/#!1/#25!()!(' +!+90' /#&+!. /(+!\*) .+9/, -+\$! G' +.! .+\$! /(%4+\$!3! 1/#25! ' /4+! \$% (%+6! 5' ).(<(+., !#+(! Ok! \$!H8%!(3! -)5%()#! /#6! \$+\$!#%&! ()!1...)G+.5!G%(' !%#0), -\$+(+!08..+#03!' +6&+5@

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\_+! ' /4+! \*)8#6! (' /(! 1/#2<5-+0%!! \*/0().5! /#6! +9(+.#/\$!, /0.)+0) #), %! \*/0().5! /.+! % -).(/#(! -.+6%() .5!) \*!1/#2!-. )\*%/1%!(3!%#!(+' .++!=\*.%/#!0)8#(.%.57!#/ , +\$3!>+#3/7! ?%+.%/#!6!;)8(' !=\*.%/#!@ ; -+0%/\$37!/55+(!5%) +7!0.+6%(!.%27!#) #<%#(+.+5(<%#0), +!()!() /(\$<%#0), +!/#6!(' +!0)5(!()!%#0), +!. /(%)!/. +' +!, /%#!-.-+6%() .5!) \*!1/#2!-. )\*%/1%!(3!%#!(+' .++!=\*.%/#!0)8#(.%.57!#/ H8%!(3!/#6!/55+(!H8%/\$!(3!/.+! /\$5)!5%&%#0/#(!%#!/#8, 1+!.!) \*!5/, -\$+5@R9(+.#/\$!, /0.)+0) #), %! \*/0().5!/\$5)! ' /4+!/#!% -).(/#(!.)\$+!%#! +#'/ /#0%#&!1/#2!-. )\*%/1%!(3!%#!(+' .++!=\*.%/#!0)8#(.%.57!#+5-+0%/\$3!\*) .!\$/.&+!1/#25@0%/\$37!, / .2+(! 0) #0+#+(. /(%)!G/5!\*)8#6!()!&+#+./\$3! ' /4+!/!#+&/(%4+!+\*\*+0(!)#!1/#2!-. )\*%/1%!(3!+90+-(!\*) .!(' +!PA=R! %#! ?%+.%/#!

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L' +! \*%#6##&5! %#! (' %! 5(863! ' /4+! % -).(/#(! % -\$!0/(%#5! \*) .! 0), , +.0%/\$! 1/#25! /#6! (' +! 0+#+(. /(!\$! 1/#2!



1/#25@ "(! 0) 8\$6! 85+! (' +! .%52</6:85(+6! , +/58.+! ) \*! 0/-%/\$! /6+H8/03! ./(' +.! (' /#! (' +! \$+4+. /&+! . /(%@ Q%#/ \$\$37! (' +..+!%5!+4%6+#0+!(' /(185%#+55!, )6+\$!) \*!(' +!1/#25!' /5!0) #5%6













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G'"%&' ), H1H17); 966 "#B). 8)DE' )O6: \$\$F"8)?\$D' #"D9#' )8. #), 8#\$F"=) <"=>()  
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, 9DE. #)	I \$=/ \$=@()	A=. J & ' / @' )K": ()


G "%&' ), H5H17)L' (F#\$: D\$M' )(D"D\$(D\$F()8. #)(6 "&&% "=>()

B3>5#FUKK#,1#>(5#&5<&#37%#05%#95%#115-12#FUK\*#,1#>(5#&5<&#37%#05%#95#5]<,>?2#RF#,1#R&5:>#F,18#N-3%7#-311#&515&051a9&311#-3%71#&KB#,1#K115>b<%,->?V-3%71a>3>%#115>1#&RK/#,1#>(5#R%.>%#K:5]<%'>?F%,3#V>3>%#5]<,>?a>3>%#115>1#&@7KE#,1#K115>#E,&5#N-39#34#>3>%#115>1#&@C#b,1#>(5#%,]<,:>?F%,3#V,-]<,:#115>1a>3>%#115>1#&B#C(\$MC#,1#B370C7>5&51#>#7'3D5#>#M3>%#7'3D52#R#,1#>(5#R31>#3#M3>%#7'3D5#&%,3#&S#R#,1#D%&85#>#37'57%&,>37#C/+#1#9&3A>(#7#&5%#C/+#B#,1#77%<%#74%>,37#C#BM#,1#>(5#,7>5&51>%>5#1.&5%:#7:#\*&dR[#>(5#<&#57#>%5#>5\`(>%795%#>5#e%&%,1-51%#&5#A,713&15:#%#f#FT#>7:#,7#505#&73>%#995:#WG#

C"%" ) .HEHE?N' : (E#\$: D\$M' ) \D" D\$(D\$E(08 #)8" "#@' )%" -0

G'"%&' ), H\$HN7)L' (F#\$: D\$M' )(D"D\$(D\$F()8. #)A' =B'"=)%'"=>()

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&"!	86549!	86544!	4566!	86549!	6546!	865; 4!	65<; !	654<!	65; 4!	8654>!	6569!	65<6!	654<!	656>!
\$' !	8654: !	8654>!	86549!	4566!	86569!	6567!	865>: !	865; 7!	8656<!	65; =!	8654; !	865; : !	8654<!	8656=!
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"#\$0\$!2\$0=+0! (2\$!03- 3/(2!+. !+#\$!C(0\$/3) \$!%&' !() \*!%&' , !13A\$\*!\$11\$?+0!2\$>2\$003. )!() (/@030!. =+?. - \$!3)!"(C/\$!LB: B!  
"#\$!- (3)!A?\$4+3. )0!(2\$!+#+(+!(00\$+!M=(/3+@!30!). +!03>) 313?() +F!<#3/\$!?(43+(!(\*\$M=(?@!30!). <!) \$>(+3G\$!1. 2!+#\$!%&' , !() \*! (00\$+!03N\$!30!). <! 4. 03+3G\$B! "#\$2\$! (2\$!/\$00! - (2?. !\$11\$?+0!1. 2!+#\$!%&' !<#3/\$! (/!. 1!+\$! - (2?. !\$11\$?+0! (2\$!03>) 313?() +!1. 2!+#\$!%&' , B! O\$G\$2+#\$!\$00F!. G\$2(/F!+#\$! () (/@030! 0=>\$0+0! +#(+!+\$! \$0+3- (+\$\*! 13A\$\*9\$11\$?+0! 4 () \$!/2\$>2\$003. )!- . \*\$/0!1. 2!+#\$!C() DOP!%&' !() \*!%&' , !(2\$!0+(C/\$!\$G\$)!<#\$(!)?. )+2. //3)>!1. 2!?. =)+2@!?#(2(?+\$230+3?0!3)0+\$(\*!. 1!+\$!. 0\$!. 1!3) \*3G3\*=(!C() DOB!

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0)+\$2?\$4+(	6: BLRSSI! 5: BT;!	66BK6S! 56B7;!
U%!	98B6JKSSS! 5RB: ;!	98B: 8VSSS! 5LBJ;!
' W(	98B866: ! 58B6: !	: B: : : ! 56B8;!
U' X(	8B6: 6SSS! 5VB: ;!	98B8T: : SS! 5: B6;!
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<sup>^</sup>. 2!+#\$!0\$?. ) \*!2. C=0+) \$00!#?DF!4 () \$!/2\$>2\$003. )!() (@030!<(0!2=)!=03)>!\$0+3- (+\$0!. 1!+#\$!C(0\$/3)\$!%&' '!() \*!  
%&' , !2\$>2\$003. )!- . \*\$!<#3/\$!?. )+2. //3)>!1. 2!+#\$!C() D!() \*!+3- \$!13A\$\*\$!\$11\$?+0F!+#=0!?. )+2. //3)>!1. 2!=). C0\$2G(C/\$!  
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"#\$!2\$0=/+0! - (+?#!+\$!C(0\$/3) \$!13) \*3) >0!3)!"(C/\$!LB: F!<3#!+\$!\$A?\$4+3. )!. 1!(1!\$<!3)03>)313?() +!G(23(C/\$0!50=?#!(0!  
?43+(! (\*\$M=(?@F! (00\$+! 03N\$! () \*! \X]! >2. <+#! 1. 2! +#\$! %&' , ! () \*! ?.. )?) +2(+3. )! () \*! 3)1/(+3. )! 1. 2! +#\$! %&' ;B!  
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&) !C(/() ?\$!<\$!?( )!?. ) ?/-\*\$!+#+!G(2@!(?2. 00!+3- \$!\* . \$0!) . +!(11\$?+!+\$!2\$0=/+0!. 1!+#\$!4 (4\$2B!  
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